



## Senior Consultant, London OR Southampton

SPS International is a leading **Retained Search and Talent Consultancy Agency** that have been partnering with market leading companies for almost 20 years. We have 3 strategic divisions that focus on a number of established and growth markets including Food & Agribusiness; General Industrial and Manufacturing and Luxury Fashion.

We are excited to announce that we are looking for a new **Senior Consultant** for both our London and Southampton offices. We have seen two back to back record quarters and our pipeline is extremely strong. We therefore need talent to help with this growth and to continue our drive towards the company's 3 year growth strategy.

Our Senior Consultants are experienced 360 team members who have proven competence in building a profitable desk within an assigned market by sourcing developing new business, developing key accounts and managing recruitment projects.

The role:

- Full responsibility for the results of an assigned international market – predominantly Europe and North America
- Manage recruitment projects, assess candidate suitability and manage delivery directly to clients
- Developing new business pitching SPS Search Solutions across assigned market
- Growing key accounts and maintaining high levels of standards and service
- Along with Senior Management, develop industry strategies to facilitate growth
- Train, coach and lead junior consultants

What we look for:

- Experienced Consultants who want/can build an international desk. Business development experience is a prerequisite.
- 3-5 years of consistently strong billing across a specific market or geography.
- A university degree with additional extra-curricular interests preferred
- Ability to manage multiple projects and tasks
- Attention to detail and a client first mentality

What's in it for you:

- The opportunity to work in genuinely dynamic, interesting markets with globally recognised industry leaders that haven't been adversely affected by recent global events. But also have the autonomy to grow and build in your own direction.
- Work closely with a hands on leadership teams with many years of experience
- Join a young professional team of consultants
- Competitive benefits package including: Market rate base salary and monthly commission scheme, Quarterly and annual bonus schemes, Private Healthcare, Wellness and discount apps and Many monthly, quarterly and ad hoc incentive schemes
- Flexible office / home working

**Apply Today!**

**Send your covering letter and CV to [info@sps-ich.com](mailto:info@sps-ich.com)**